**NENAD BRAČUN**

Jarunska 29, Zagreb, Croatia

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Date of birth: 02.11.1981.

**EDUCATION**

 **ROCHESTER INSTITUTE OF TECHNOLOGY** Rochester, New York, Dubrovnik

 ACMT, Dubrovnik/Rochester USA

 B. Sc. in Hospitality management

**EXPERIENCE**

04/21- **Dicentra d.o.o.** Zagreb, Croatia

* Director

11/20-11/20 **PEVEX d.d.** Zagreb, Croatia

* Supervisory board member

06/17-10/20 **Z1 TELEVIZIJA d.o.o.** Zagreb, Croatia

* Director

05/16-06/17 **SHERATON HOTEL** Dubrovnik, Croatia

* Assistant Food and Beverage Manager

11/15-05/16 **ADRIATIC LUXURY HOTELS** Dubrovnik, Croatia

* Assistant Food and Beverage Manager

04/15-10/15 **RESTAURANT BUGENVILA** Cavtat, Croatia

* Responsible for delivering 5 star service and exceeding guests expectations
* In charge of ordering supplies
* Voted best restaurant in Cavtat, with highest scores in service quality

06/14-12/14 **ACQUEST d.o.o.** – Prijeko Palace Dubrovnik, Croatia

 *Operations Manager*

* Managing boutique hotel (13 units) with two restaurants
* Managing 20 employees

 **THE FACTORY RESTAURANT AND BAR** Zhuhai, China

02/14- 04/14 Assistant *Manager*

* Overseeing and conducting all daily operations and reporting to the owner
* Budgeting
* Developing training programs

 **RESTAURANT “AZUR”** Dubrovnik, Croatia and Zhuhai China

07/13-02/14 *Restaurant Manager*

* Voted number one restaurant in Dubrovnik for 2013. According to Trip Advisor reviews. Quality of service received maximum five stars

 **BARANJA TOURIST ASSOCIATION** Beli Manastir, Croatia

12/08-07/13 *Director*

* Connected six local communities and created territorial tourist association
* Led the TA to become the best in Osijek-Baranja County with realized projects in the amount over 1 million Kuna in two years
* Organized twenty different events per year

**ORION Ltd.** Pula, Croatia

05/08-11/08 *Marketing and Sales Manager*

* Organized and implemented direct sales and internet sales strategies- achieved 15% growth
* Initiated target markets analysis – reduced marketing costs by 4%
* Created new service ‘bus from door to boat’ – achieved 8% sales growth
* Coordinated employees education for service improvement

  **HOTEL WALDINGER** Osijek, Croatia

11/07-05/08 *Assistant General Manager*

* Organized and coordinated the work of all hotel departments
* Initiated the implementation of the industry standards and procedures – achieved better organization that lowered operational costs by 6%
* Defined the sales strategy and achieved the 11% sales growth
* Controlled the quality of the service and educated and monitored the employees
* Led the team that implemented the HACCP system

 **RESTAURANT SWEET BASIL** Colorado, USA

05/07-11/07 *Assistant Restaurant Manager*

* Coordinated restaurant activities
* Coordinated training and education
* Participated in the web marketing activities – achieved growth of Internet reservations by 7%

 **DUBROVNIK TRAVEL DMC** Dubrovnik, Croatia

06/06-05/07 *Deputy to Project Manager*

* Organized and participated in the events and presentation of the company at the fairs and coordinated foreign agencies – achieved sale growth of 6%
* Co-organized the logistics requirements – achieved cost reduction by 3%

**LA CASA DEL ZORRO RESORT** California, USA

06/04-11/05 *Manager on Duty – MID Program*

* Distinguished as the best candidate among 30 contenders and enlisted in the MOD program
* Coordinated resort activities and prepared financial and activities reports
* Participated in the creation of marketing models and promotion activities

 **KITTY HAWK KITES** North Carolina, USA

03/03-09/03 *Retail Assistant Manager*

* + Received two “employee of the month” awards

**ADDITIONAL**

* Completed 18 month Manager in Development Food and Beverage Program at a Four Diamond Resort level
* Wine spectator course
* Driver’s license (A and B)
* MS Office, Micros, Holobit, Aloha, Fidelio, Open table